

8th November 2023.

Mr. Igor Sechin  
Chief Executive Officer Chairman  
of the Management Board Deputy Chairman  
of the Board of Directors,  
PJSC NK Rosneft, & PJSC Rosneft Oil Company,  
Moscow,  
Russian Federation

Dear Honorable Mr. Sechin,

**ALERT - SCAM SUPPLIERS MISUSING "ROSNEFT" BRAND**

I hope this letter finds you well. I am writing to bring to your attention a pressing matter concerning the unauthorized use of your company's esteemed brand name, "ROSNEFT," by unscrupulous suppliers engaging in fraudulent activities.

Numerous entities have been falsely representing themselves as official representatives of Rosneft. They have been utilizing your company's name, including official letterheads, in their correspondence, particularly in the context of submitting various documents such as SCO, SPA, PPOP, and more.

We recently conducted a Zoom meeting with individuals who claimed to be associated with Rosneft. During the meeting, these individuals disclosed that they were, in fact, brokers acting on behalf of Rosneft. To further emphasize their supposed affiliation, we have requested that furnish information, along with an authorized letter issued by Rosneft, to vouch for their representation and also provided business cards in an attempt to gain credibility.

It is critical to underline that Rosneft is a globally renowned and leading Russian refinery, and we hold the company in high regard. However, considering the current geopolitical situation with Ukraine and sanctions imposed on your country, it is of utmost importance to address this matter promptly. Numerous buyers and countries continue to engage in trade with your products.

As a company based in Sri Lanka, we are keen on establishing a working relationship with your refinery, should you be interested. We have been involved in the refinery business for over five years. Our introduction to your company, "ROSNEFT," came through the recommendation of Mr. Gladkov Alexander, Head of the Department at the Ministry of Energy, Russian Federation, who provided us with Rosneft contact information.

We appreciate his endorsement, and our initial contact with Rosneft Oil Company resulted in the sharing of an SCO document, which we have attached for your reference. Regrettably, we have discovered that many suppliers are exploiting the name of "Rosneft" and issuing counterfeit documents, alongside deceptive email addresses, with the intention of defrauding parties involved in transactions. They are diverting funds into third-party bank accounts, while also demanding an advance payment of USD \$340,000 via TT transfer.

These fraudulent activities tarnish the reputation of "Rosneft" on a global scale, and even your official email address, postman@rosneft.ru, is being abused in this process. We have included additional email addresses used for your consideration.

**IMPORTERS & EXPORTERS**

623/C, Rawala Road, Rajagiriya, Sri Lanka, Telephone: +94112863727, +9411456447, Mobile: +94773226767, +94727771111 Email: brandsbased@gmail.com





Hence, we kindly request your assistance in verifying the authenticity of these suppliers and their purported affiliation with your organization. If these suppliers are not approved by Rosneft, we would greatly appreciate your guidance in identifying reliable, registered suppliers affiliated with your organization.

Attached to this letter are several documents that have been submitted to us for your review. We understand the gravity of this situation and the potential damage it may cause. Your assistance in this matter will be invaluable to both parties.

**SULLIERS INFORMATION:**

Names and emails:

Name: Mr. VLADIMIR NIKOLAEVICH CHERNOV  
GENERAL DIRECTOR PETROLEUM CRUDE OIL  
"PJSC ROSNEFT OIL COMPANY"

E-MAIL: postman@rosneft.ru, Int@export-rosneft.ru, distillates\_tender@rosneft.ru

Ms. Elena Zavaleeva,  
State Secretary Vice President Rosneft Oil Company,  
ROSNEFT REFINERY,  
ПАО НК Роснефть Int@export-rosneft.ru,  
sales1@export-rosneft.ru

Pavel Sushkin  
ROSNEFT REFINERY  
E-mail: postman@rosneft.ru/int@export-rosneft.ru/distillates\_tender@rosneft.ru

**MINISTRY OF ENERGY OF RUSSIAN FEDERATION:**

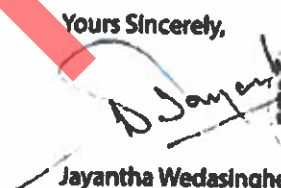
MR. GLADKOV ALEXANDER  
Head of Department  
Ministry of Energy of the Russian Federation (Minenergo of Russia)  
42, Shepkina Street, Moscow 107996  
Russian Federation.

**RECOMENDED EMAILS:**

postman@rosneft.ru and Int@export-rosneft.ru

We eagerly await your response and a resolution to this pressing issue. Thank you for your prompt attention to this matter.

Yours Sincerely,

  
Jayantha Wedasinghe,  
Chairman/Managing Director,  
BRANDBASED INTERNATIONAL TRADING (PVT) LTD.



**IMPORTERS & EXPORTERS**

623/C, Nawala Road, Rajagiriya, Sri Lanka. Telephone: +94112863727, +9411456447, Mobile: +94773226767, +94727771111 Email: brandsbased@gmail.com



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyaskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyaskaya Embankment, 26/1  
Contact telephones: +7 (495) 517-88-99, Fax: +7 (495) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/997150001

Date: 07.02.2023  
OUR REF №: LLC/RUNE71/RU.  
"PJSC ROSNEFT OIL COMPANY"  
RUSSIAN FEDERATION.  
REGISTRATION №: 1027700343502  
TAX REGISTRATION №: 7706107510

**Tender Acquisition for sales " Soft Corporate Offer.**

Tender Submit made, whereas, the end Seller is the lawful owner of the commodity, in the quantity and quality hereunder specified, hereby with full corporate authority and legal responsibility are ready willing and accept to supply Petroleum Product. Russia Origin provide by Russia Supplier Rosneft Oil Refinery.

Rosneft oil refinery offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the full corporate offer and the buyer has the full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of FCO or Draft Contract if there is a reason to believe that the order is not real and without a legitimate Buyer behind it. Refinery will negotiate more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: DELAYED GREEN PETROLEUM COKE  
ORIGIN: RUSSIA FEDRATION  
MONTHLY QUANTITY: 20,000 MT

IMMEDIATE LIFTING: 50, 000 MT - SPOT ORDER – Increase to 12 Moth  
CONTRACT PERIOD: 12 MONTHS  
PAYMENT TERMS: MT 103  
LOADING PORT: VLADIVOSTOK PORT RUSSIA.  
FIXED PRICE: GROSS USD\$ 110.00 PER MT  
INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: GASOIL DIESEL EN-590 – 10PPM  
ORIGIN : RUSSIA FEDRATION  
MONTHLY QUANTITY: 100 000 Metric Ton

IMMEDIATE LIFTING: 50, 000 Mt - SPOT ORDER – Increase to 12 Moth





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyakaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyakaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-99, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/997150001

**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 380.00**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: ESPO CRUDE OIL**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 2,000 000 Barrels**

**IMMEDIATE LIFTING: 1,000, 000 Barrels - SPOT ORDER - Increase to 12 Month**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 44.00 PER BARREL**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: LIGHT CYCLE OIL (LCO)**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 100 000 Metric Ton**

**IMMEDIATE LIFTING: 50, 000 Mt - SPOT ORDER - Increase to 12 Moth**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 400.00**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**MAJOR PROCEDURES FOR EXPORT:**

1. Seller issues MOU
2. Buyer signs and returns the (MOU) to enable commencement of loading and the seller releases the documents listed below to the buyer.
  - (a.) Bill of Lading- (in the name of Buyer as Consignee.)
  - (b.) Quality and Quantity report by an indigenous analytical assessment organisation.
  - (c.) Product Passport-Dip-Test Report.
  - (d.) Seller issues insurance agreement to cover the product.
  - (e.) Certificate of Origin.
  - (f.) 10 % Payment deposit Invoice.





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofyetskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115038, Moscow, Sofyetskaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-88, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/997150001

- (g.) Cargo Manifest.
- (h.) Cargo Ullage Report.
- (i.) Cargo's Q88.
- (j.) Vessel Tanker Details and contact information of the Captain
- (K) Affidavit (of indemnity covering all payments effected by your company)

3. Buyer within three days of confirmation of the product's documentations, makes a ten percent (10%) down deposit of the total value of the purchase order product on board the cargo, which represents an allocation assignment surety sum and guarantee's payment to the seller's nominated bank coordinates via T/T Wire Transfer within three (3) banking days, which shall be deducted from the total payment value of the take-over product.

4. Upon the arrival of the vessel at the buyer's designated discharge port, the seller releases the Dip Test Authorization (DTA) to the buyer to enable the buyer's company instruct the SGS assessment team for the Quality and Quantity conformity analysis inspection upon arrival of the product at the discharge/unloading port.

5. Upon the successful completion of the Dip-test inspection by the buyer, the buyer effects the payment for the outstanding ninety percent (90%) via MT103 wire transfer for the completion of the payment for the entire purchase order product, the seller thereafter transfers the product title to the buyer's name as the rightful owner of the purchase order product and commences trans loading of the product.

6. Seller releases payments to the intermediaries involved within 48 hours of receiving the payment for the product from the buyer's bank, and start the second shipment immediately.

Seller Endorsement:



SIGNED:  
VLADIMIR NIKOLAEVICH CHERNOV  
GENERAL DIRECTOR PETROLEUM CRUDE OIL.  
"PJSC ROSNEFT OIL COMPANY"

E-MAIL: postman@rosneft.ru/int@export-rosneft.ru/distillates\_tender@rosneft.ru





Accreditation certificate of the test laboratory AAS.00013 number, valid until December 24, 2023  
 Certificate of Conformity No ROSS RU. AN.053714, issued by a certification of Products and Test Services Administration No ROSS RU.0004. (0A11R, valid until 08.07.2024)

Агрегатное обозначение  
**«ООО «РН-КОМСОМОКСКИЙ НПЗ»»**  
 НЕФТЕПЕРЕРАБАТЫВАЮЩАЯ КОМПАНИЯ  
 LLC RN-KOMSOBKOKSK REFINERY  
**PRODUCT PASSPORT № 108**  
 Russian Diesel EN590 (10 ppm) export



Date of production 23 10 2023  
 Sample received 23 10 2023

Removal: RB-50021G-11. 13.16.08.29  
 Date of analysis: 23 10 2023

Volume, designated for shipment (OBSVD): 100,180 metric tons

Declaration of conformity:  
 TC № POC RU AN16.05574814 valid from 23 10 2023; till 08.07.2024.

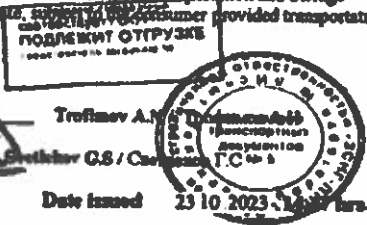
№	INDEX OF QUALITY	STANDARD ACC. TO GOST
1	ИНСАЙТЕР КАДИСТА	ГОСТ Р 51601
1	Content of sulfur, in %	45
2	Вязкость при 100 °С	
2	Viscosity at 100 °C	
3	Содержание серы при 100 °С, в %	200
3	Content of sulfur at 100 °C, in %	200
3	Содержание серы при 100 °С, в %	200
3	Content of sulfur at 100 °C, in %	200
4	Содержание серы при 100 °С, в %	200
4	Content of sulfur at 100 °C, in %	200
4	Содержание серы при 100 °С, в %	200
4	Content of sulfur at 100 °C, in %	200
5	Содержание серы при 100 °С, в %	200
5	Content of sulfur at 100 °C, in %	200
5	Содержание серы при 100 °С, в %	200
5	Content of sulfur at 100 °C, in %	200
6	Содержание серы при 100 °С, в %	200
6	Content of sulfur at 100 °C, in %	200
6	Содержание серы при 100 °С, в %	200
6	Content of sulfur at 100 °C, in %	200
7	Содержание серы при 100 °С, в %	200
7	Content of sulfur at 100 °C, in %	200
7	Содержание серы при 100 °С, в %	200
7	Content of sulfur at 100 °C, in %	200
8	Содержание серы при 100 °С, в %	200
8	Content of sulfur at 100 °C, in %	200
8	Содержание серы при 100 °С, в %	200
8	Content of sulfur at 100 °C, in %	200
9	Содержание серы при 100 °С, в %	200
9	Content of sulfur at 100 °C, in %	200
9	Содержание серы при 100 °С, в %	200
9	Content of sulfur at 100 °C, in %	200
10	Содержание серы при 100 °С, в %	200
10	Content of sulfur at 100 °C, in %	200
10	Содержание серы при 100 °С, в %	200
10	Content of sulfur at 100 °C, in %	200
11	Содержание серы при 100 °С, в %	200
11	Content of sulfur at 100 °C, in %	200
11	Содержание серы при 100 °С, в %	200
11	Content of sulfur at 100 °C, in %	200
12	Содержание серы при 100 °С, в %	200
12	Content of sulfur at 100 °C, in %	200
12	Содержание серы при 100 °С, в %	200
12	Content of sulfur at 100 °C, in %	200
13	Содержание серы при 100 °С, в %	200
13	Content of sulfur at 100 °C, in %	200
13	Содержание серы при 100 °С, в %	200
13	Content of sulfur at 100 °C, in %	200
14	Содержание серы при 100 °С, в %	200
14	Content of sulfur at 100 °C, in %	200
14	Содержание серы при 100 °С, в %	200
14	Content of sulfur at 100 °C, in %	200
15	Содержание серы при 100 °С, в %	200
15	Content of sulfur at 100 °C, in %	200
15	Содержание серы при 100 °С, в %	200
15	Content of sulfur at 100 °C, in %	200
16	Содержание серы при 100 °С, в %	200
16	Content of sulfur at 100 °C, in %	200
16	Содержание серы при 100 °С, в %	200
16	Content of sulfur at 100 °C, in %	200
17	Содержание серы при 100 °С, в %	200
17	Content of sulfur at 100 °C, in %	200
17	Содержание серы при 100 °С, в %	200
17	Content of sulfur at 100 °C, in %	200

Note  
 Fuel containing Cetane Improver additive Brenner CPU up to 0.3% by weight, anti-wear additive OLI-5500 to 0.1% by weight and contains no metal containing additives, fatty acid methyl esters



Conclusion: en590 (10ppm) is compliance with technical regulations "On requirements to automobile and GASOIL L-0 05-63, gasoline, Diesel and Marine Fuel, EN590 fuel and heating oil" and the requirements of GOST 305 82 rev 1, 2, 3, 4  
 Passport for accreditation of test Laboratory No ROSS RU 0001 10 A154 from 23 10 2023

The product was produced in the territory of Russian Federation on the order of "LLC RN-KOMSOBKOKSK REFINERY" The producer guarantees the quality of the product conforms to the standard requirements under the conditions of Transportation and Storage Storage established in the contracts for the supply of fuel from the production date, subject to the consumer provided transportation and storage in accordance with IOPPM.

начальник ОТК (доверенность ДОВ/С/4/490/18/ОТК)  
 Head of Quality Department (委任状 DOB/C/4/490/18/O)  
 Начальник Лаборатории  
 Head of laboratory  
 Отдел продаж  
 Department for shipping



Trefimov A.N.  
 Gritshov G.S. / Савинский Г.С.  
 Date issued 23 10 2023, 14:00 hrs.

1. Exporter (name, address, country) <b>PJSC ROSNEFT OIL COMPANY</b> 28/1, Soflyskaya Embankment, 117997, Moscow, Russian Federation, 660077		ORIGINAL № <b>0014009839</b> <b>0089101</b>	
2. Consignee (name, address, country) <b>JANAIAH TRADING</b> Bldg 10,12/858 church st.Richmond vic 1121 SRI LANKA		<b>CERTIFICATE OF ORIGIN</b> Issued in the Russian Federation	
3. Means of transport and route <b>TO ORDER</b>		4. For official use	
5. Country of origin <b>RUSSIAN FEDERATION</b>		6. Supplementary details	
7. Item number <b>1</b>	8. Description of goods <b>GASOIL DIESEL EN-590-10PPM</b>	9. Number and kind of packages <b>OIL TANKER</b>	10. Gross weight or other quantity <b>30,000 MT</b>
11 Certification It is hereby certified, that the declaration by the exporter is correct  <b>Moscow Chamber of Commerce and Industry</b> Russia, 107031, Moscow, ul. Moskva, 15b1  		12 Declaration by the exporter The undersigned hereby declares that the above details and statements are correct; that the goods are of origin of the country shown in box No 5; that the goods are exported to  	
Place, date, signature, name of certifying authority		Place, date, signature, name of certifying authority	
24.10.2023		24.10.2023	



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 20/1, Sofyaskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115033, Moscow, Sofyaskaya Embankment, 20/1  
Contact telephone: +7 (495) 817-88-88, Fax: +7 (495) 817-72-38  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7708107810/997160001

**AUTHORISATION TO SELL AND COLLECT**

Date of Issue: 24/10/2023  
Reference No.: RN-ATSC/2023-10/SC1

RN-VANKOR LLC – ROSNEFT OIL COMPANY (hereinafter referred to as «Seller»), being the title holder of the commodity, as the details of the quantity and quality specified under the mentioned CONTRACT, with full corporate authority issues this sale authorisation to:

**BUYER (hereinafter referred to as «Buyer»)**

Company Name: JANAJAH TRADING  
Address: Bldg 10,12/858 church st,Richmond vic 1121 SRI LANKA  
Represented by: SURENDRAN KANAGARATHNAM  
E-mail: INFO@JANAJAH.COM  
Phone: +51401808979

SELLER the allocation and title holder of the commodity and BUYER (limited to invoicing) to sell the following commodity **GASOIL DIESEL EN-500-10PPM** under the SPA. It is certified herein that Seller is the commodity consignment title holder:

Commodity: GASOIL DIESEL EN-500-10PPM  
Delivery terms: CIF INCOTERMS 2020  
Loading port: RUSSIA  
Unloading port: DESIGNATED BY BUYER

We, Seller, are free and clear from encumbrances by accepting this agreement; hereby commit to diligently finalizing the sale of the said Russian Origin commodity; we shall continue to work out all details for a successful performance of the SPA; we are contractually obligated to the SPA, and we guarantee unhindered delivery of the consignment to SAFE PORTS DESIGNATED BY BUYER.







**PUBLIC JOINT STOCK COMPANY  
"OIL COMPANY" ROSNEFT "  
(PJSC "ROSNEFT")**

Date : 24 | 10 | 2023  
Reason: RCTAS-ROSNEFT -3804  
Theme: PPOP/EN590  
Contract No: VJH/ LUK/70023/23/RU

Mailing address 26/1 Sofiyskaya Embankment 117997 Moscow Russian Federation  
Legal Address Russia. 115035. Moscow. Sofiyskaya Embankment. 26.1  
Contact telephone +7 (499) 517 68 99 Fax +7 (499) 517 72 33  
E-mail postman : rosneft ru. Website : www.rosneft ru  
ОКПО 00044428 ОГРН 1027700343502 ИНН/КПП 7706107510 997150001

**REFINERY COMMITMENT TO PRODUCE AND SUPPLY**

To:  
SURENDRAN KANAGARATHNAM  
TITLE : CEO  
COMPANY NAME: JANAI AH TRADING  
ADDRESS: Bldg 10, 12/858 church st. Richmond vic 1121 SRI LANKA

We, the undersigned, PJSC ROSNEFT OIL COMPANY, with business address at 26/1, Sofiyskaya Embankment, 117997, Moscow, Russian Federation, are the Title Holders of GASOIL DIESEL EN-590-10PPM allocation with our Refinery, PJSC ROSNEFT OIL COMPANY.

In reference to the transaction CI code - VJH/ LUK/70023/23/RU as assigned to the purchasing order received from your company - JANAI AH TRADING, We, Seller, and the refinery PJSC ROSNEFT OIL COMPANY with full corporate an Legal responsibility, do solemnly Pledge and Guarantee our capacity and capability to supply GASOIL DIESEL EN-590-10PPM thirty thousand (30,000 MT).

This letter, which is binding and wholly represents a Guarantee and a full commitment to produce GASOIL DIESEL EN-590-10PPM is signed and sealed this day and shall be effective from this date 24/10/2023. We hereby confirm to JANAI AH TRADING represented by SURENDRAN KANAGARATHNAM that they have an allocation through and ongoing contract with contractual procedures are agreed upon between the parties.

We hereby guarantee and confirm under full corporate responsibility that the total quantity mentioned in letter shall be reserved for JANAI AH TRADING.

PJSC ROSNEFT OIL COMPANY  
SALES DEPARTMENT DIRECTOR  
MR. TUDOR V. SEVCHENKO





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofyiskaya Embankment, 117997, Moscow, Russian Federation  
 Legal Address: Russia, 115035, Moscow, Sofyiskaya Embankment, 26/1  
 Contact telephone: +7 (499) 517-88-88, Fax: +7 (499) 517-72-35  
 E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
 ОГРН 00044428, ОГРН 1027700343502, ИНН/КПП 7708107510/897150001

**UNIVERSAL PAYMENT INVOICE**

Date of Issue:	24/10/2023
Valid From:	27/10/2023
Invoice No.:	RN-863915
Description:	Security Deposit
Company Name:	<b>BUYER</b> JANAIAH TRADING
Address:	Bldg 10, 12/658 church st, Richmond vic 1121 SRI LANKA
Contact person:	SURENDRAN KANAGARATHNAM
E-mail:	INFO@JANAIAH.COM
Phone:	+61401809979
Commodity:	GASOIL DIESEL EN-590-10PPM
Quantity (MT):	30,000
Delivery terms:	CIF INCOTERMS 2020
Loading port:	VLADIVOSTOK, RUSSIA
Discharge ports:	Myanmar
Amount (USD):	340,000.00 \$

**SELLER'S BANKING INFORMATION**

Bank Name:	YAPI VE KREDI BANKASI A.S.
SWIFT code:	YAPITRISXXX
IBAN:	TR07000670410 00000030536348
Account name:	WOLF PETROL ÜRÜNLERİ GIDA VE TİCARET LIMITED ŞİRKETİ
Account address:	PLAZA, BUYUKDERE CADDESİ, LEVENT. Şehir, İSTANBUL. Ülke, TÜRKİYE

We declare that the above information is true and correct to the best of our knowledge. For and on behalf of the above named,

PJSC "OIL COMPANY" SALES DEPARTMENT DIRECTOR  
MR. T. TOV V. TORSHIN EYEVICH



RN-863915



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 28/1, Sofiyakaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyakaya Embankment, 28/1  
Contact telephone: +7 (499) 517-66-66, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/997150001

Date: 07.02.2023  
OUR REF №: LLC/RUNE71/RU.  
"PJSC ROSNEFT OIL COMPANY"  
RUSSIAN FEDERATION.  
REGISTRATION №: 1027700343502  
TAX REGISTRATION №: 7706107510

**Tender Acquisition for sales "Soft Corporate Offer"**

Tender Submit made, whereas, the end Seller is the lawful owner of the commodity, in the quantity and quality hereunder specified, hereby with full corporate authority and legal responsibility are ready willing and accept to supply Petroleum Product. Russia Origin provide by Russia Supplier Rosneft Oil Refinery.

Rosneft oil refinery offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the full corporate offer and the buyer has the full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of FCO or Draft Contract if there is a reason to believe that the order is not real and without a legitimate Buyer behind it. Refinery will negotiate more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: DELAYED GREEN PETROLEUM COKE  
ORIGIN: RUSSIA FEDRATION  
MONTHLY QUANTITY: 20,000 MT

IMMEDIATE LIFTING: 50,000 MT - SPOT ORDER - Increase to 12 Moth  
CONTRACT PERIOD: 12 MONTHS  
PAYMENT TERMS: MT 103  
LOADING PORT: VLADIVOSTOK PORT RUSSIA.  
FIXED PRICE: GROSS USD\$ 110.00 PER MT  
INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: GASOIL DIESEL EN-590 - 10PPM  
ORIGIN : RUSSIA FEDRATION  
MONTHLY QUANTITY: 100 000 Metric Ton

IMMEDIATE LIFTING: 50,000 Mt - SPOT ORDER - Increase to 12 Moth





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyevskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyevskaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-88, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/997150001

**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 380.00**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: ESPO CRUDE OIL**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 2,000 000 Barrels**

**IMMEDIATE LIFTING: 1,000, 000 Barrels - SPOT ORDER - Increase to 12 Month**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 44.00 PER BARREL**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: LIGHT CYCLE OIL (LCO)**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 100 000 Metric Ton**

**IMMEDIATE LIFTING: 50, 000 Mt - SPOT ORDER - Increase to 12 Moth**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 400.00**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**MAJOR PROCEDURES FOR EXPORT:**

1. Seller issues MOU
2. Buyer signs and returns the (MOU) to enable commencement of loading and the seller releases the documents listed below to the buyer.
  - (a.) Bill of Lading- (in the name of Buyer as Consignee.)
  - (b.) Quality and Quantity report by an indigenous analytical assessment organisation.
  - (c.) Product Passport-Dip-Test Report.
  - (d.) Seller issues insurance agreement to cover the product.
  - (e.) Certificate of Origin.
  - (f.) 10 % Payment deposit Invoice.





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyevskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyevskaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-88, Fax: +7 (499) 517-72-35  
E-mail: [postman@rosneft.ru](mailto:postman@rosneft.ru), Website: [www.rosneft.ru](http://www.rosneft.ru)  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/897150001

- (g.) Cargo Manifest.
- (h.) Cargo Ullage Report.
- (i.) Cargo's Q88.
- (j.) Vessel Tanker Details and contact information of the Captain
- (K) Affidavit (of indemnity covering all payments effected by your company)

3. Buyer within three days of confirmation of the product's documentations, makes a ten percent (10%) down deposit of the total value of the purchase order product on board the cargo, which represents an allocation assignment surety sum and guarantee's payment to the seller's nominated bank coordinates via T/T Wire Transfer within three (3) banking days, which shall be deducted from the total payment value of the take-over product.

4. Upon the arrival of the vessel at the buyer's designated discharge port, the seller releases the Dip Test Authorization (DTA) to the buyer to enable the buyer's company instruct the SGS assessment team for the Quality and Quantity conformity analysis inspection upon arrival of the product at the discharge/unloading port.

5. Upon the successful completion of the Dip-test inspection by the buyer, the buyer effects the payment for the outstanding ninety percent (90%) via MT103 wire transfer for the completion of the payment for the entire purchase order product, the seller thereafter transfers the product title to the buyer's name as the rightful owner of the purchase order product and commences trans loading of the product.

6. Seller releases payments to the intermediaries involved within 48 hours of receiving the payment for the product from the buyer's bank, and start the second shipment immediately.

Seller Endorsement:



SIGNED:  
VLADIMIR NIKOLAEVICH CHERNOV  
GENERAL DIRECTOR PETROLEUM CRUDE OIL.  
"PJSC ROSNEFT OIL COMPANY"

E-MAIL: [postman@rosneft.ru](mailto:postman@rosneft.ru)/[int@export-rosneft.ru](mailto:int@export-rosneft.ru)/[distillates\\_tender@rosneft.ru](mailto:distillates_tender@rosneft.ru)





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyakaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 116036, Moscow, Sofiyakaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-89, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7706107510/997150001

Date: 06.10.2023  
OUR REF №: LLC/RUNE71/RU.  
"PJSC ROSNEFT OIL COMPANY"  
RUSSIAN FEDERATION.

Via : EAGLE 6 OIL COMPANY  
5 HUAMARK ROAD, HUAMARK  
SUBDISTRICT, BANGKOK,  
10240 THAILAND.

**Tender Acquisition for sales " Soft Corporate Offer.**

Tender Submit made, whereas, the end Seller is the lawful owner of the commodity, in the quantity and quality hereunder specified, hereby with full corporate authority and legal responsibility are ready willing and accept to supply Petroleum Product. Russia Origin provide by Russia Supplier Rosneft Oil Refinery.

Rosneft oil refinery offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as will be stated in the full corporate offer and the buyer has the full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of FCO or Draft Contract if there is a reason to believe that the order is not real and without a legitimate Buyer behind it. Refinery will negotiate more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: DELAYED GREEN PETROLEUM COKE  
ORIGIN: RUSSIA FEDRATION  
MONTHLY QUANTITY: 20,000 MT

IMMEDIATE LIFTING: 50, 000 MT - SPOT ORDER - Increase to 12 Month  
CONTRACT PERIOD: 12 MONTHS  
PAYMENT TERMS: MT 103  
LOADING PORT: VLADIVOSTOK PORT RUSSIA.  
FIXED PRICE: GROSS USD\$ 110.00 PER MT  
INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.

COMMODITY: GASOIL DIESEL EN-590 - 10PPM  
ORIGIN : RUSSIA FEDRATION  
MONTHLY QUANTITY: 100 000 Metric Ton

~~IMMEDIATE LIFTING: 50, 000 Mt - SPOT ORDER - Increase to 12 Month~~



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**

**(PJSC "ROSNEFT")**



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyetskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyetskaya Embankment, 26/1  
Contact telephone: +7 (495) 517-68-68, Fax: +7 (495) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИИН/КПП 7706107510/997150001

**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 380.00**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: ESPO CRUDE OIL**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 2,000 000 Barrels**

**IMMEDIATE LIFTING: 1,000, 000 Barrels - SPOT ORDER - Increase to 12 Month**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 53.00 PER BARREL**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: LIGHT CYCLE OIL (LCO)**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 100 000 Metric Ton**

**IMMEDIATE LIFTING: 50, 000 Mt - SPOT ORDER - Increase to 12 Month**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 400.00**  
**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**COMMODITY: UREA N46 GRANULAR AND PRILLED**  
**ORIGIN: RUSSIA FEDRATION**  
**MONTHLY QUANTITY: 100 000 Metric Ton**

**IMMEDIATE LIFTING: 25, 000 Mt - SPOT ORDER - Increase to 12 Month**  
**CONTRACT PERIOD: 12 MONTHS**  
**PAYMENT TERMS: MT 103**  
**LOADING PORT: VLADIVOSTOK PORT RUSSIA.**  
**FIXED PRICE: GROSS USD\$ 300.00**





**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 28/1, Sofiyakaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyakaya Embankment, 28/1  
Contact telephone: +7 (499) 517-88-88, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
ОКПО 00044428, ОГРН 1027700343502, ИНН/КПП 7708107510/997150001

**INSPECTION: SGS. AT THE LOADING PORT AT BUYER'S COST.**

**MAJOR PROCEDURES FOR EXPORT:**

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the seller refinery along with company profile and buyer passport.

2. Seller issues the draft SPA for buyer's review and signing.

3. Seller legalizes and notarize the contract and send it to the Ministry of Energy for approval and authorization.

4. Once approval is given, seller issues the following PPOP for the first trial shipment.

- a) Product Quality Passport Certificate,
- b) Certificate of product origin.
- c) Refinery commitment to supply the product.
- d) Statement of availability of product.
- e) [ATSC].
- f) Product Allocation Certificate
- g) Refinery export certificate

5. Upon confirmation of seller PPOP, buyer makes payment deposit of \$ 340,000 (three hundred forty thousand dollars) via MT103 or Cryptocurrency as security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product.

6. After confirmation of buyers deposit , seller nominates a shipping company .

7. Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within Seventy-Two (72) hours .

- a. Copy of the Port Storage Agreement
- b. Copy of the CPA, to transport the product to discharge port
- c. Vessel Q88
- d. Original BL (full set)
- e. Copy of SGS Report

8. Upon successful product confirmation against SGS/CIQ report of quality and quantity at destination port, buyer makes payment by MT103.

9. Seller and buyer, within seventy-two (72) hours, seller pays commissions to seller side and buyer pays Intermediaries Involved in the transaction. Seller pays commissions to seller side and buyer pays Intermediaries Involved in the transaction.





SIGNED:



**VLADIMIR NIKOLAEVICH CHERNOV**  
**GENERAL DIRECTOR PETROLEUM CRUDE OIL.**  
**"PJSC ROSNEFT OIL COMPANY"**  
**E-MAIL: [Int@export-rosneft.ru](mailto:Int@export-rosneft.ru)/[distillates\\_tender@rosneft.ru](mailto:distillates_tender@rosneft.ru)**

ПРОДЛЕЖКА



**PUBLIC JOINT STOCK COMPANY "OILCOMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofyyskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofyyskaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-89, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
oKno 00044428, orPH 1027700343502, 111HH1Knn 77061015101997150001

Date: 20.10.2023  
OUR REF NO: LLC/RNS90/RU.  
RN- "PJSG-ROSNEFT OIL COMPANY

ISSUE TO END BUYER: SHALA CO.,LTD

Via: Janaiah Trading  
ATTENTION: SURENDRAN  
KANAGARATHNAM  
DIRECTOR FINANCE  
ADDRESS: Bldg 10,12/658 church st.Richmond vic 1121

**Tender Acquisition for sales "DIESEL EN590 10PPM Full Corporate Offer.**

PJSC - Rosneft Oil Company being the end Seller is the lawful owner of the commodity, with the quantity and quality hereunder specified. More so with full corporate authority and legal responsibility is ready, willing and hereby accept to supply Diesel with Russian Origin.

Therefore, under full corporate authority and responsibility offer for sale 30,000 Metric Ton for a SPOT transaction (which thereafter can increase to 12 monthly), contract will be agreed upon thereafter for a 30,000 Metric Ton for monthly.

PJSC - Rosneft Oil Company offers for sale the above product and quantity as the lawful owner of the commodity in quantity and quality as is stated in this full corporate offer and the buyer also confirms full capability to purchase the said commodity. If all the term and condition is accepted by both parties, Refinery reserves the right to refuse issuance of commercial invoice/draft Contract if there is a reason to believe that the order is not real and without a legitimate buyer behind it; the Refinery reserves the right to negotiate more terms and conditions after confirmation of buyer's financial capability and readiness of buyer to purchase the product.

COMMODITY: GASOIL DIESEL EN-590 - 10PPM  
ORIGIN: RUSSIA  
MONTHLY QUANTITY: 30 000 Metric Ton

FIRST TRIAL LIFTING: 30, 000 Mt - SPOT ORDER - Increase to 12 Month  
CONTRACT PERIOD: 12 MONTHS  
PAYMENT TERMS: MT 103  
DELIVERY PORT: CIF: BUYERS PORT  
LOADING PORT: Vladivostok Port  
FIXED PRICE: GROSS US\$ 430.00  
INSPECTION: BUREAU VERITAS. AT THE LOADING PORT AT BUYER'S COST.



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofyyskaya Embankment, 117997, Moscow, Russian Federation  
 Legal Address: Russia, 115035, Moscow, Sofyyskaya Embankment, 26/1  
 Contact telephone: +7 (499) 517-88-99, Fax: +7 (499) 517-72-35  
 E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
 OKno 00044428, orPH 1027700343502, 111H-H/Knn 7706107510/997150001

**SPECIFICATION (EN590-10PPM)**



**Спецификация топлива для двигателей внутреннего сгорания**

**Спецификация топлива**

Вид топлива

АВТД 1000

20

Цвет, ° 10

EN ISO 3678 95 / EN ISO 12185 05

0

0

С

Flash Point

EN ISO 8710 2002

C

Residual @ 150 C

0

Residual @ 300 C

EN ISO 3429 2000

0

Residual @ 350 C

C FPP Maximum (2)

EN 116 1997

C

C

C

0

0.0.A>

C

0

0

Cloud Point (max)

C

Color number

EN ISO 8182 1995

1

Color max

EN ISO 4264 1999

0

Viscosity @ 40 C

EN ISO 3104 1999

0.0

Water content

EN ISO 12937 2000

Sulf content max

EN ISO 12067 2002

Sulfur content

EN ISO 20894 2004

0

Control valve correction (2) or (4) (2)

EN ISO 2162 1999

Control valve

EN ISO 16270 1996

Sulf ash

ASTM D 674 2002

0

Ash content

EN ISO 6246 2002

001

Labrile's control over ash

EN ISO 18125-1 2000

Distillation stability

EN ISO 12028 1999

Distilled conductivity (4)

EN 274 ASTM 2824, ISO 6287

Particle content

EN 12918 2001

Distilled content (2)

EN 14078 2000

0



**PUBLIC JOINT STOCK COMPANY "OILCOMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 26/1, Sofiyaskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115035, Moscow, Sofiyaskaya Embankment, 26/1  
Contact telephone: +7 (499) 517-88-99, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
oKno 00044426, orPH 1027700343602, 111HH1Knn 77061015101997150001

**MAJOR TTM PROCEDURES FOR EXPORT:**

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) addressed to the seller refinery along with company profile and buyer passport.
2. Seller issues the draft SPA for buyer's review and signing.
3. Seller legalizes and notarize the contract and send it to the Ministry of Energy for approval and authorization.
4. Once approval is given, seller issues the following PPOP for the first trial shipment.
  - a) Product Quality Passport Certificate,
  - b) Certificate of product origin.
  - c) Refinery commitment to supply the product.
  - d) Statement of availability of product.
  - e) [ATSC].
  - f) Product Allocation Certificate
  - g) Refinery export certificate
5. Upon confirmation of seller PPOP, buyer makes payment deposit of \$ 340,000 (three hundred forty thousand dollars) via MT103 or Cryptocurrency as security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the Total cost of product
6. After confirmation of buyers deposit, seller nominates a shipping company.
7. Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within Seventy-Two (72) hours.
  - a. Copy of the Port Storage Agreement
  - b. Copy of the CPA, to transport the product to discharge port
  - c. Vessel Q88
  - d. Original BL (full set)
  - e. Copy of SGS Report
8. Upon successful product confirmation against SQS/CIQ report of quality and quantity at destination port, buyer makes payment by MT103.
9. Seller and buyer, within seventy-two (72) hours, seller pays commissions to seller side and buyer pays intermediaries involved in the transaction.



**PUBLIC JOINT STOCK COMPANY "OIL COMPANY" ROSNEFT "**  
**(PJSC "ROSNEFT")**

Mailing address: 28/1, Sofiyaskaya Embankment, 117997, Moscow, Russian Federation  
Legal Address: Russia, 115036, Moscow, Sofiyaskaya Embankment, 28/1  
Contact telephone: +7 (499) 517-88-99, Fax: +7 (499) 517-72-35  
E-mail: postman@rosneft.ru, Website: www.rosneft.ru  
OKnO 00044428, orPH 1027700343502, IИИHKnn 7706107510/997150001



Seller Endorsement:



*[Signature]*  
VLADIMIR NIKOLAEVICH GIERNOV  
GENERAL MANAGER PETROLEUM CRUDE OIL,  
ROSNEFT OIL COMPANY

Buyer Endorsement:

*[Signature]*



JANAIAH TRADING PVT LTD  
SURENDRAN KANAGARATHNAM PJSC