



БАШНЕФТЬ

«BASHNEFT» | "Башнефть"

Registered Address: 450077, Россия, г. Уфа, ул. Карла Маркса, д. 30 к.1 Russian Federation.

| ИНН:0275075378| ОГРН 1110280053905| KPP: 771501001.

INFORMATION DEPARTMENT:

Email: bashneft@sales.ru

Tel: +7 (906) 775 5860

SALES/EXPORT

DEPARTMENT:

E-mail: bashneft@sales.ru

Tel: +7 (906) 778 5175

SOFT CORPORATE OFFER

We the LIMITED LIABILITY COMPANY "OIL AND GASES" under penalty of perjury, confirm as seller mandate, with full corporate responsibility to supply, hereby introduce this offer with below terms and procedures for our products:

Grade: Russian Export Grade Origin: Russian Federation

Commission structure: (50% Buyer side/50% seller side) Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103, BG or SBLC via MT760

POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 345 GROSS / \$335 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 330 GROSS / \$290 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 340 GROSS / \$330 NET

COMMISSION: \$5 / \$5



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PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LNG (LIQUEFEID NATURAL GAS)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

FOB Price: \$ 340 GROSS / \$330 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Minimum: 500, 000 BBLs. Maximum: 10,000,000 BBLs

FOB Price: \$ 74 GROSS / \$72 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Minimum: 500, 000 BBLs. Maximum: 10,000,000BBLs

FOB Price: \$ 74 GROSS / \$72 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA VIRGIN FUEL OIL D6

Quantity: Minimum: 1,000,000 GALLONS PER WEEK. Maximum: 50, 000,000 GALLONS

FOB Price: \$1.05 GROSS / \$1.1 NET

COMMISSION: \$4 CENT PER GALLONS

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

EURO4 RUSSIAN ORIGIN

Quantity: Minimum: 20,000MT. Maximum: 500,000MT



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FOB price: \$360 GROSS/\$350 NET

COMMISSION:\$2/\$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LIGHT CRUDE OIL

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

FOB Price: \$330 GROSS/\$320 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

CST 180 FUEL

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

FOB Price: \$315 GROSS/\$305 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LIGHT CYCLE OIL

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

FOB Price: \$345 GROSS/\$335 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

HIGH SPEED DIESEL(HSD)

Quantity: Minimum: 20,000MT.Maximum:500,000MT

CIF Price: \$335 GROSS/\$325 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIAN ESPO

Quantity: Minimum 1.000.000 Barrels

CIF Price: \$0.55

COMMISSION: \$5 CENT.

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIAN DIESEL 10PPM

Quantity: Minimum: 20.000MT, Maximum: 500.000 MT

CIF Price: \$360 GROSS/ \$350 NET.

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK



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FOB DELIVERY PROCEDURE:

FOB ROTTERDAM/VLADIVOSTOK PORTS - CI DIP AND PAY

1. Buyer send I.C.P.O along with Company Profile to Seller on receipt of Seller's Soft Offer.
2. Seller issue commercial invoice(CI). Buyer signs and returns commercial invoice with Tank Storage Agreement(TSA) to seller acknowledging buyer's legally binding commitment to purchase under the terms and conditions herein.
3. Seller issues Dip Test Authorization letter to be signed by both parties (BUYER/SELLER) including Buyer's Tank Farm for proof of the Buyer's readiness to inject into Buyer's Tank
4. Seller Approve the DT A attached with fresh S G S Report and Tank receipt to Buyer and Buyer order S G S to conduct Dip Test of the product in the Seller's Tank on Buyer expenses.
5. Upon successful Dip Test, Buyer provides vessel details or Tank details, Seller shall immediately submit the full Proof of Product (POP) to the Buyer, Injection of the product proceeds
6. Buyer make 100% payment by MT 103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment then seller issues buyer the Title of Ownership.
7. Seller issues draft Contract to buyer to review for R & E monthly deliveries.
8. Buyer review and approves the contract and issues SBL/IRDL/IRDL irrevocable, nontransferable, auto revolving for 12 months' shipment value, documentary letter of credit for length of contract and for each lift-able as schedule. Buyer pays after Dip Test by MT 103 Wire Transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract, and mandates/intermediaries receive their commissions according to monthly deliveries



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Managing Director
MALTSEV YEGOR YURYEVICH
OIL AND GASES
Russian Federation



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OIL AND GASES

142000, MOSCOW REGION, DOMODEDOVO G, KASHIRSKOE SH, 4,
КОНТАКТНЫЙ ТЕЛЕФОН: +79670553455 | Эл.почта: maltsevyuryevich@yahoo.com
ИНН: 5009040952 | КПП: 500901001 | ОГРН: 1035002009899
Issue Date: 30th August 2017 – 29th of January 2021

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POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$ 385 GROSS / \$375 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$ 370 GROSS / \$360 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LPG (LIQUEFIED PETROLEUM GAS) GOST 20448-90

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$ 360 GROSS / \$350 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LNG (LIQUEFIED NATURAL GAS)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

CIF Price: \$ 365 GROSS / \$355 NET

COMMISSION: \$5 / \$5

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Minimum: 500,000 BBLs. Maximum: 10,000,000 BBLs

CIF Price: \$ 82 GROSS / \$80 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Minimum: 500,000 BBLs. Maximum: 10,000,000 BBLs

CIF Price: \$ 82 GROSS / \$80 NET

COMMISSION: \$2 / \$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA VIRGIN FUEL OIL D6

Quantity: Minimum: 1,000,000 GALLONS PER WEEK. Maximum: 50,000,000 GALLONS

CIF Price: \$1.2 GROSS / \$1.20 NET

COMMISSION: \$5 CENT PER GALLONS

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

EURO4 RUSSIAN ORIGIN

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

CIF price: \$395 GROSS/\$385 NET

COMMISSION:\$2/\$2

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LIGHT CRUDE OIL

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

CIF Price: \$370 GROSS/\$360 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

CST 180 FUEL

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

CIF Price: \$375 GROSS/\$365 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

LIGHT CYCLE OIL

Quantity: Minimum: 20,000MT. Maximum: 500,000MT

CIF Price: \$375 GROSS/\$365 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

HIGH SPEED DIESEL(HSD)

Quantity: Minimum: 20,000MT.Maximum:500,000MT

CIF Price: \$355 GROSS/\$345 NET

COMMISSION: \$10

PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

ПОДДЕЛКА

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